



Real Estate Agents Representative Course (Victoria)

Course Overview


**Mentor**
education

RTO 21683

www.mentor.edu.au

Why Mentor Education

www.mentor.edu.au



“I was extremely impressed with the quality of the training that you delivered”

Tony Read - Mentor Education Diploma Graduate

Established in 2003, we are Australia's largest privately owned training organisation focused purely on Financial Services & Business training market. Many of our graduates currently work for Australia's leading financial services institutions (including Big 4 Banks) and small businesses all around Australia.

Building on the strong relationships we develop with learners completing our courses, our industry experts are available by arrangement to provide ongoing mentoring on an individual or organisation-wide basis. Learners can also benefit from access to current industry information through our state-of-the-art Continuing Professional Development (CPD) program and Best Practice Review Audits.

Exemplary Student Support

Mentor Education has gained an enviable reputation as the only financial training organisation that can deliver outstanding RG146 compliance and financial training coupled with personalised student support and customer service.

Our commitment to you

Our commitment is exemplified by the high level of student support received - our industry experts and assessors are available to personally respond to your questions and offer constructive feedback and guidance.



Student Support

To help you thrive and achieve your study goals, expert teacher support is available to you



Phone Support
Available

1300 306 146 **+61 3 8317 2953**
Monday to Friday 9am to 5.00pm (AEST)



Email Support
Response within two business days

You can get one on-one help from expert tutors via email and you are encouraged to share your work to receive feedback.



Course name	Real Estate Agents Representative Course (Victoria)
Delivery	Face to Face - 5 day workshops and online
Duration	Up to 3 months
Assessments	Are a combination of multiple choice and case study/scenario responses

Course Overview

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To work in the real estate industry and/or become a licensed real estate agent (Certificate IV in Property Services) you must first complete the Agent's Representative course. Mentor's course offers you:

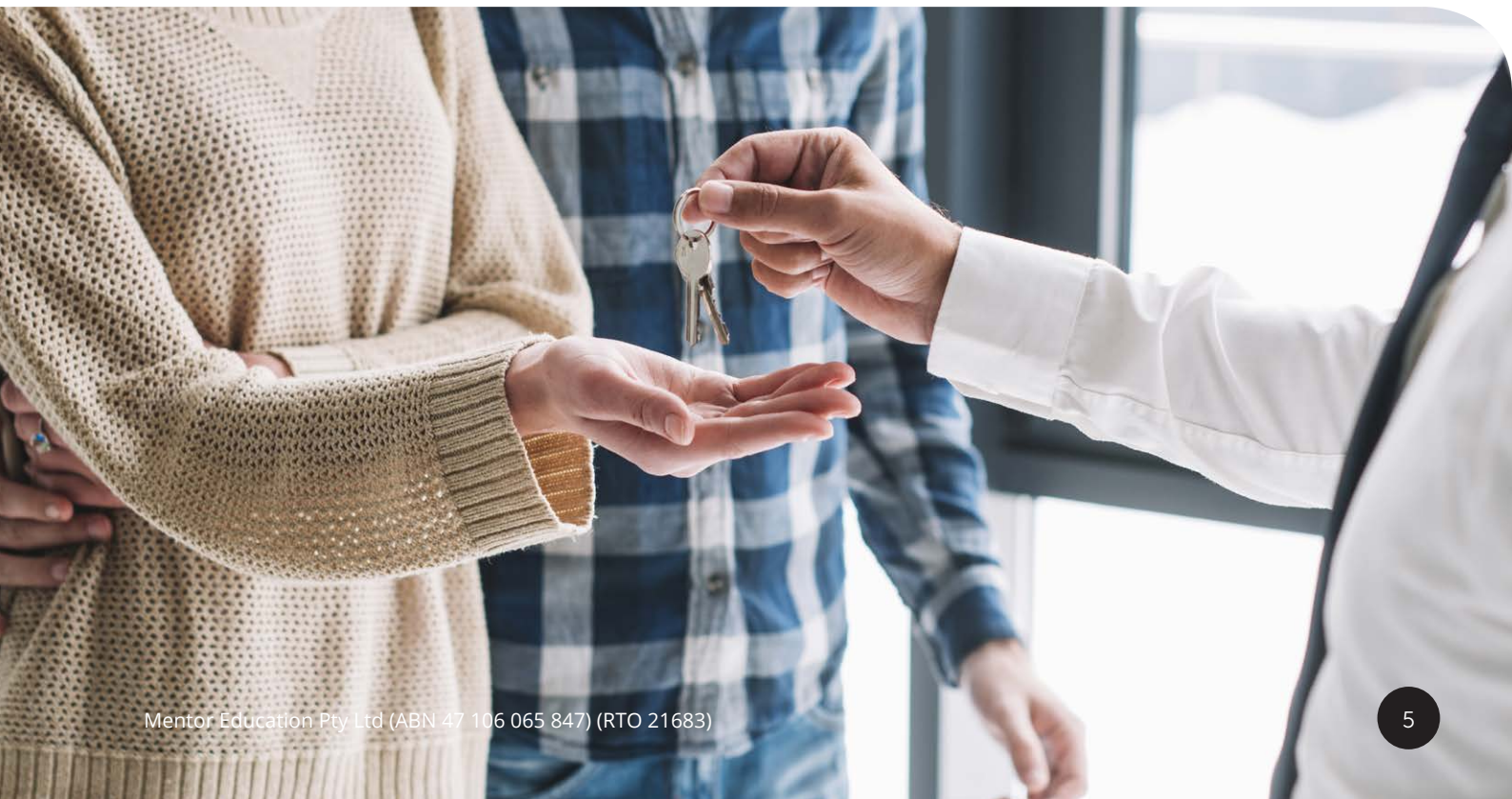
- A nationally accredited, 5 day training intensive face to face course
- Experienced, professional trainers currently working in the real estate industry with hands on experience
- Flexible learning options: study full time, part time or blended

The Agent's Representative Certificate authorises you to work for a Licensed Real Estate Agent and undertake a broad range of duties and responsibilities.

This course will provide you with the entry-level units required by the Victorian Business Licensing Authority to work in real estate.

The course consists of three units of competency from the CPP40307 Certificate IV in Property Services (Real Estate):

- CPPDSM4080A Work in the Real Estate Industry
- CPPDSM4007A Identify Legal & Ethical Requirements of Property Management to complete agency work
- CPPDSM4008A Identify Legal & Ethical Requirements of Property Sales to complete agency work



Entry requirements

This is an open entry course with no pre-requisite qualifications. In order for you to successfully complete this course, it is recommended that you have a strong literacy and numeracy skills.

Who Should Enrol?

This course is designed for individuals seeking entry to the Real Estate Industry as a Real Estate Agents Representative.

Course Outcomes

Students who successfully complete the course will be issued with a Statement of Attainment to enable them to be authorised to work as a Real Estate Agents Representative.

Assessment

Assessment tasks are a combination of:

- Multiple Choice Questions
- Case study and scenario responses



Study options

www.mentor.edu.au

Intensive Workshops and Online learning

Attend the 5 day intensive workshop and complete your study online at your own pace, giving you the flexibility to achieve a nationally recognised qualification whilst also fulfilling your other life commitments.

Unlimited e-mail and phone support

Unlimited e-mail and phone support is provided by our experienced student support team between Monday to Friday, 9am – 5pm, so you're never left to feel 'lost' or stuck during your studies.

How to Enrol

To enrol, you can complete one of the following options:



Visit <https://enrolments.mentor.edu.au/enrol-selfserve> and complete the online enrolment form



Download and complete the Student Enrolment Form and scan/email to learn@mentor.edu.au



Call 1300 306 146 (option 1 'new enquires ')
or +61 3 8317 2953 (for International students)

Working as a Real Estate Agents Representative

The Real Estate Institute of Victoria advises that in order to commence employment in Victoria as an agents' representative, you must obtain written authorisation from an estate agent. Prior to issuing authority to perform the duties of an estate agent, an employing estate agent will want to ensure that any prospective agents' representative meets the requirements of the Estate Agents Act 1980.

The requirements include:

- Meeting the prescribed educational requirements – The Mentor agents' representative course fulfils this requirement and a Statement of Attainment is evidence of this.
- Being of minimum age.
- Not having a disqualifying criminal record.
- Not being insolvent under administration, under guardianship or currently disqualified from performing the duties of an agents' representative.



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